# **ABOUT YOUR ADVISER**

## Salvatore (Sam) Minuti | AR No.1003534

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#### **Authorisations**

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- · Self Managed Superannuation Funds
- · Retirement Savings Accounts
- · Cash & Term Deposits
- Managed Investments
- · Exchange Traded Products
- · Investment Bonds
- Government Debentures
- Life Insurance
- · Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- · Centrelink / Veterans' Affairs Assistance
- · Business Insurance
- · Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

### Remuneration

I am remunerated by:

· Salary plus bonus program

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	<b>Up То</b>
SoA Preparation Fee	\$16,500
Implementation Fee	\$22,000
Hourly Rate	\$385

Remuneration	Initial	Per Annum
Adviser Service Fee		\$0 to \$16,500
Insurance Commission*	0% to 66%^	0% to 33%

 $<sup>^{\</sup>star}$  Based on a % of funds invested or insurance premiums

#### **Benefits, Interests and Associations**

The Business, associated entities or I have arrangements with the following parties.

Related Parties	Auswide Bank Ltd

Where arrangements include payments or benefits these will be disclosed to you in writing at the time of providing advice.



<sup>^</sup> Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional